

April 27<sup>th</sup>, 2026  
Plantation, Equity

Last Price IDR 133  
Target Price IDR 186  
JKSE Index IDR 7,106.52



Stock Code  
Bloomberg code BWPT IJ  
Market cap (IDR Bn) 4,192.86  
52-Week High (IDR) 193  
52-Week Low (IDR) 55  
Free Float (%) 23.98

Major Shareholders (%)  
PT Rajawali Capital International 37.70%  
FICP 37.00%  
Treasury 1.28%  
BOD 0.04%  
Public 23.98%

USD/IDR-YE (JISDOR)  
2025A 16,720  
2026F 17,749

Key Indicators 2026F  
DER (x) 1.37  
Debt ratio (x) 0.44  
Adj. EBITDA Margin (%) 28.88

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BUY

#### Investment Considerations

##### Strong Production Growth Supported by Operational Efficiency

In 2025, BWPT maintained solid productivity, supported by sustainable agronomic practices and efficient milling operations. Total production increased 5.42% YoY to 1,427,823 MT, driven by a strong rebound in Q4. CPO production led the growth, rising 17.16% QoQ in Q4 (from -7.98% QoQ in Q3), bringing full-year output to 286,972 MT (+8.84% YoY). PK production also improved, reaching 55,159 MT (+12.13% YoY). Meanwhile, FFB production (including plasma) increased to 1,085,692 MT (+4.24% YoY), while FFB processed rose 10.03% YoY to 1,230,717 MT. Operational efficiency remained strong, as reflected in stable OER and KER at 23.32% and 4.48%, respectively. Looking ahead, we forecast total production to grow 4.40% YoY to 1,490,706 MT in 2026. FFB is expected to increase 4.31% YoY, while CPO and PK are projected to normalize at 5.08% YoY and 2.81% YoY, respectively, with OER and KER improving to 23.92% and 4.50%.

##### Strong Profitability Supported by Volume and Price Growth

In 2025, BWPT delivered strong profitability, with profit attributable to the parent rising 39.01% YoY to IDR 361.72 billion, supported by 33.90% YoY growth in net sales, despite a 36.82% YoY increase in cost of goods sold (COGS). All segments recorded growth, led by PK revenue, which surged 82.52% YoY, followed by CPO (+29.60% YoY) and FFB (+13.97% YoY). The increase in COGS was mainly driven by a 74.37% YoY rise in CPO purchases, along with higher mature upkeep expenses due to accelerated fertilizing activities in Q4 to support long-term productivity. Adjusted EBITDA increased 16.91% YoY, reflecting solid operational performance. We forecast BWPT's profit attributable to the parent to reach IDR 425.01 billion in 2026 (+17.50% YoY), supported by revenue growth of 10.37% YoY and adjusted EBITDA of IDR 1.84 trillion (+10.22% YoY).

##### Leverage Improves Amid Ongoing Refinancing Strategy

BWPT's balance sheet continued to strengthen, with the debt-to-equity ratio (DER) improving to 1.62x from 1.82x in 2024. To further optimize its capital structure, BWPT issued multiple bond and sukuk tranches in March 2026 under its sustainable financing program:

- Obligasi Berkelanjutan I Tahap IV 2026 Total issuance across three series (A, B, and C), with coupons ranging from 8.25% to 11.00%, maturities between 2027 and 2031, and a credit rating of idA- (PEFINDO).
- Sukuk Mudharabah Berkelanjutan I Tahap III 2026 Issued with similar maturity profiles, offering indicative revenue-sharing rates of 8.25%–11.00%, with nisbah ranging from 6.217% to 8.289%, and rated idA-(sy) by PEFINDO.

Supported by refinancing efforts and improving profitability, we expect DER to decline further to around 1.37x by end-2026.

##### Valuation: 40% Upside, Buy

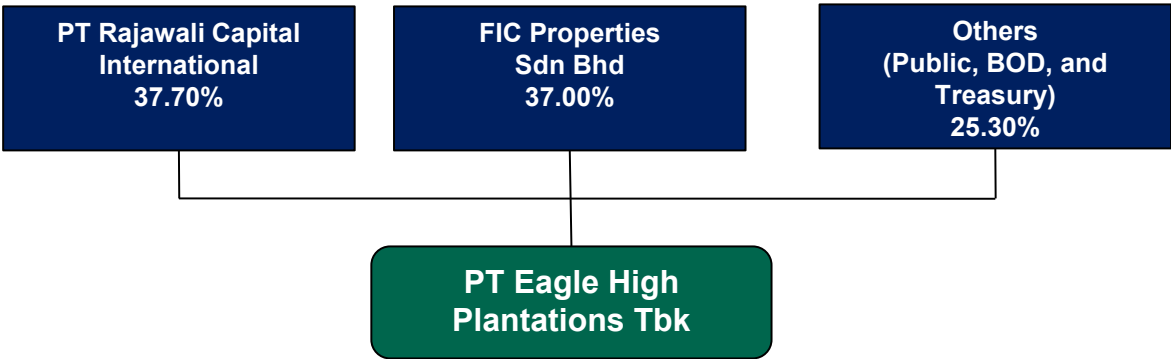
We revise our 12-month target price to IDR 186 (from IDR 222), implying 40% upside and 5.32x EV/EBITDA. Our valuation is based on a blended DCF and relative valuation approach (70:30 weighting), adjusted to reflect a more conservative stance amid macro uncertainty, while still capturing BWPT's improving fundamentals. We maintain our BUY recommendation.

| Financial Highlight                            | 2023 A | 2024 A   | 2025 A   | 2026 F   |
|------------------------------------------------|--------|----------|----------|----------|
| Adjusted EBITDA (IDR Bn)                       | 850.52 | 1,425.23 | 1,666.17 | 1,836.42 |
| Net Income Attributable to The Parent (IDR Bn) | 177.03 | 260.21   | 361.72   | 425.01   |
| ROAE (%)                                       | 8.42%  | 11.28%   | 13.86%   | 14.16%   |
| Debt Ratio (x)                                 | 0.50   | 0.45     | 0.45     | 0.44     |
| EPS (IDR)                                      | 5.68   | 8.36     | 11.62    | 13.66    |

### Company Profile

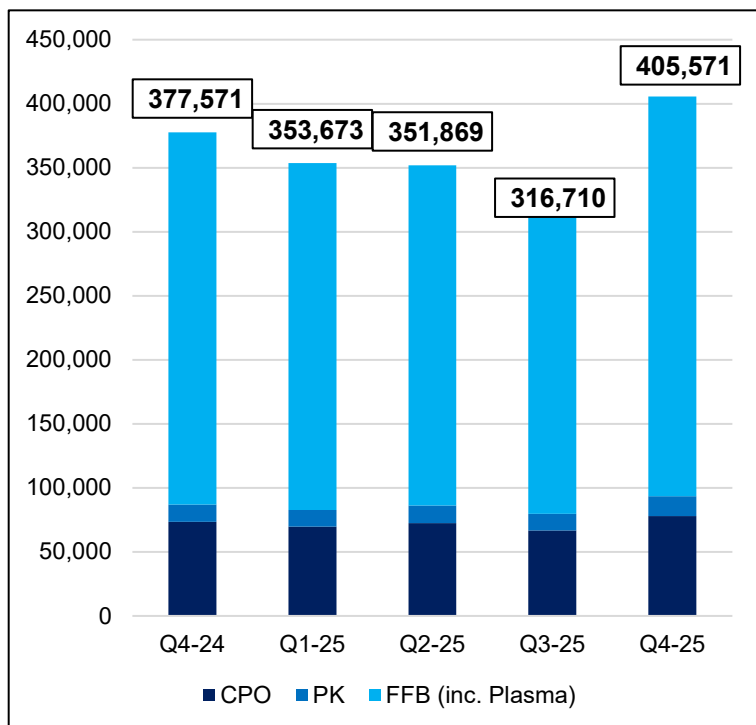
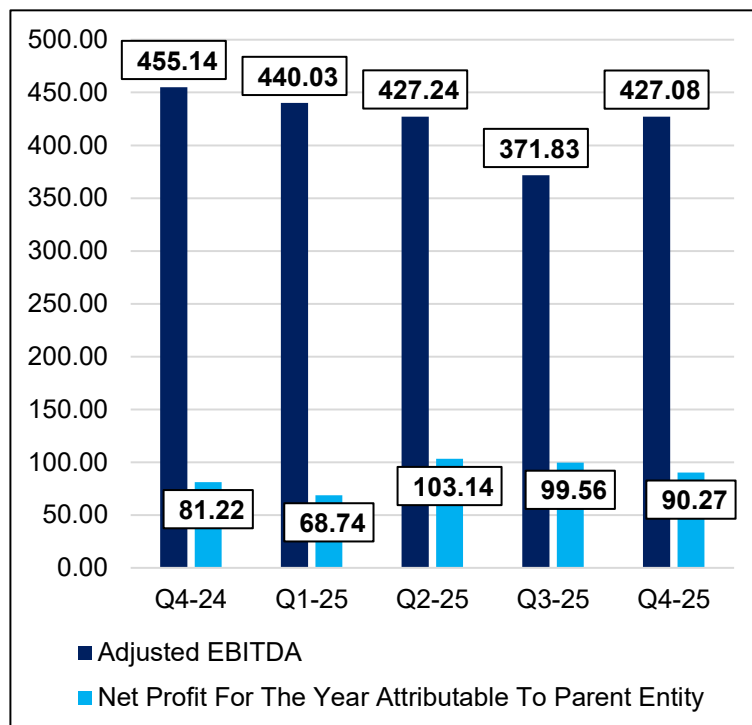
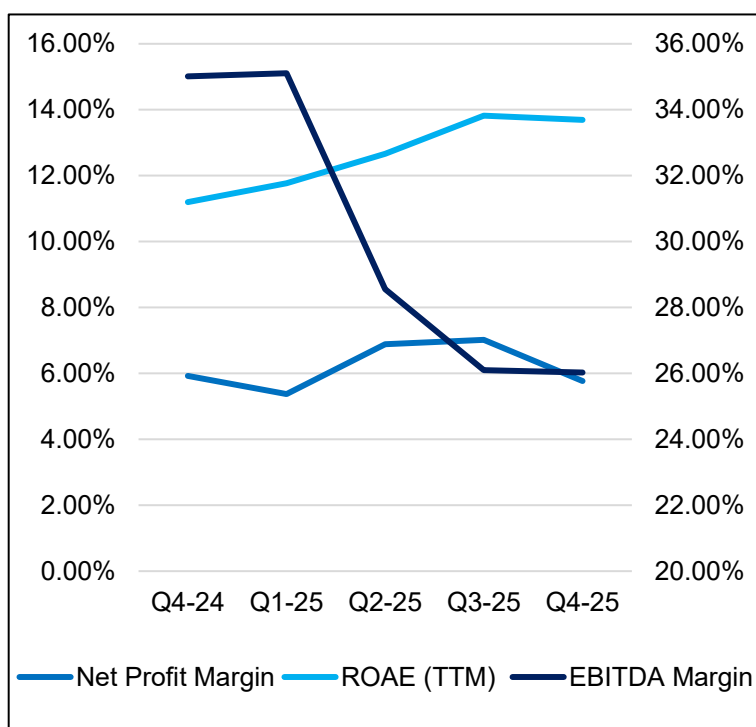
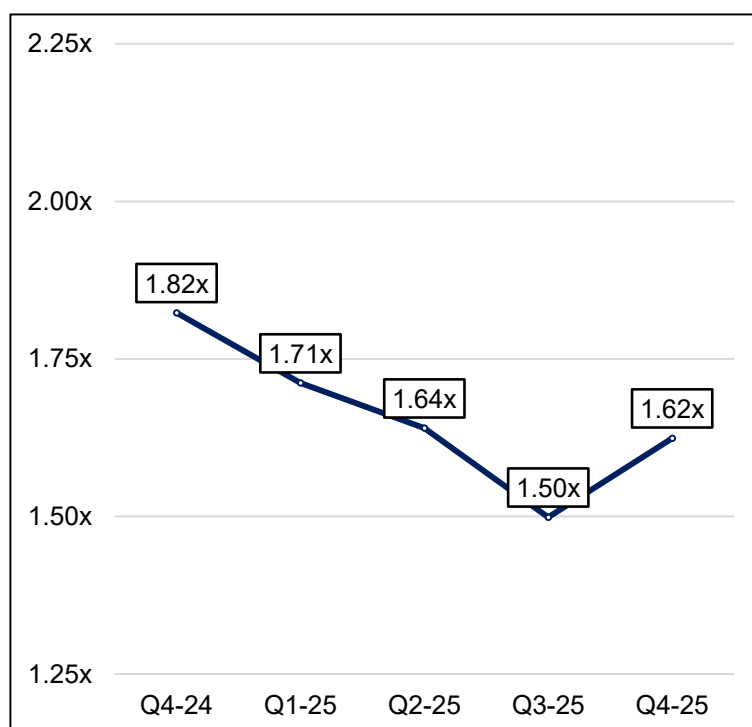
PT Eagle High Plantations Tbk was established on 6 November 2000 and listed on the Indonesia Stock Exchange in 2009. Following the acquisition of Green Eagle Group in 2014, the company has grown into one of Indonesia’s major palm oil producers, managing approximately 87,000 hectares of plantations across Sumatra, Kalimantan, and Papua. BWPT’s core products include Crude Palm Oil (CPO) and Palm Kernel (PK), with operations supported by sustainability commitments and ESG-oriented practices.

### Structure Ownership

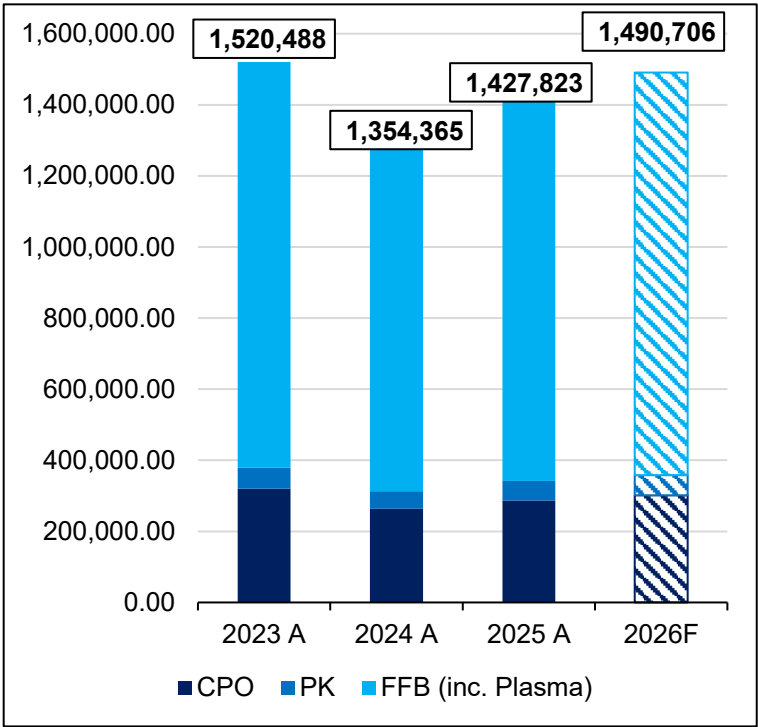


### Plantation Profile

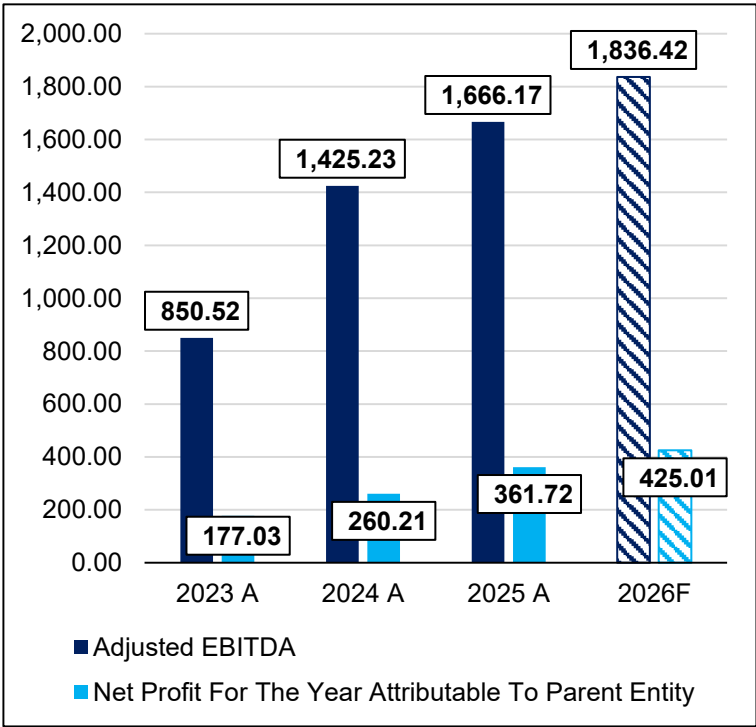


**Chart 1: BWPT Production QoQ (in MT)**

**Chart 2: Adjusted EBITDA and Net Profit For The Year Attributable To Parent Entity QoQ (in IDR Bn)**

**Chart 3: BWPT's Profitability Ratio QoQ (in %)**

**Chart 4: BWPT's Solvency Ratio (DER) QoQ (x)**


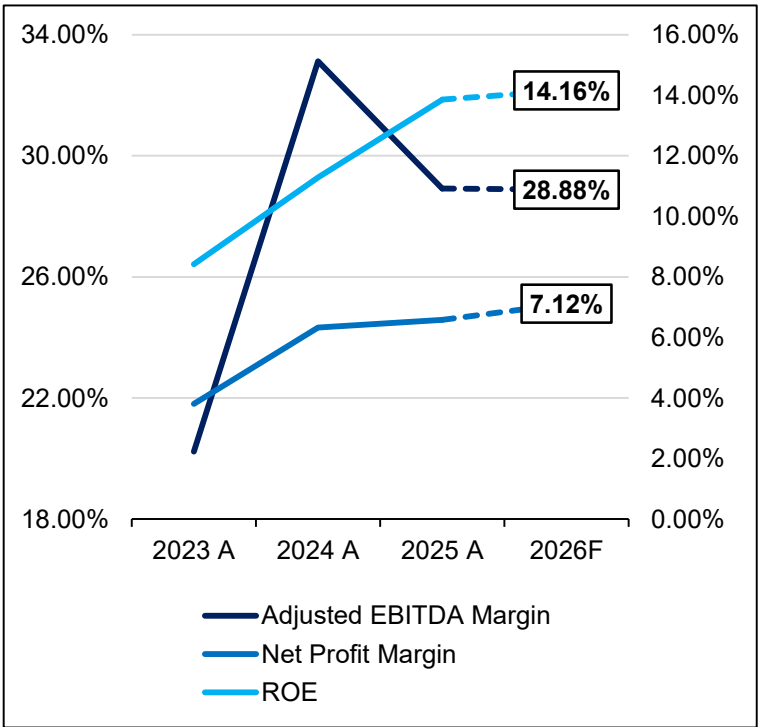
**Chart 5: BWPT Production YoY (in MT)**



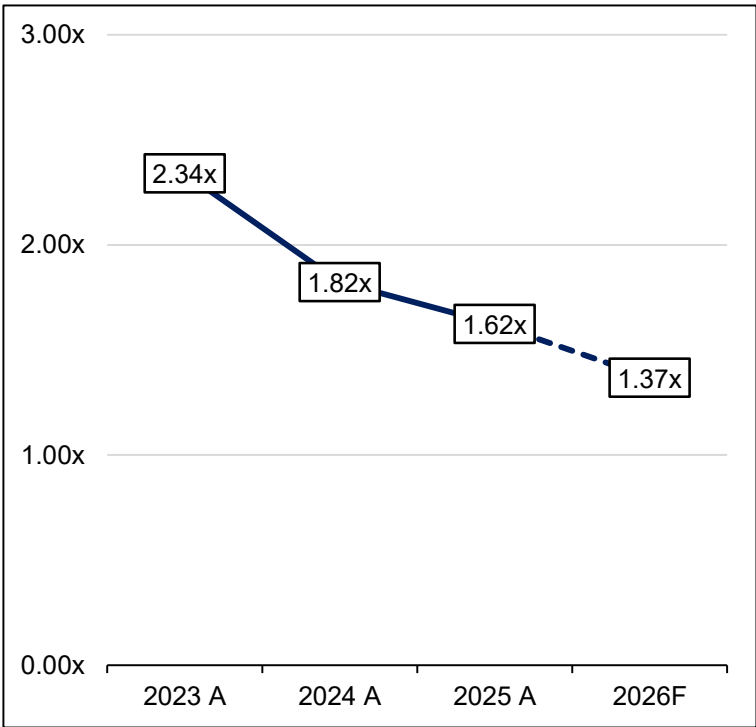
**Chart 6: Adjusted EBITDA and Net Profit For The Year Attributable To Parent Entity YoY (in IDR Bn)**



**Chart 7: BWPT's Profitability Ratio YoY (in %)**



**Chart 8: BWPT's D/E Ratio YoY (x)**



## Profit or Loss QoQ

| Statements of Profit or Loss (IDR Bn)                        | Q4-2024       | Q1-2025       | Q2-2025       | Q3-2025       | Q4-2025       |
|--------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|
| <b>Net sales</b>                                             | 1,370.19      | 1,279.61      | 1,498.94      | 1,418.66      | 1,564.09      |
| Cost of Goods Sold                                           | (987.81)      | (904.24)      | (1,094.16)    | (1,044.54)    | (1,127.70)    |
| <b>Gross Profit</b>                                          | <b>382.38</b> | <b>375.36</b> | <b>404.78</b> | <b>374.13</b> | <b>436.39</b> |
| Operating Expenses                                           | (58.91)       | (82.66)       | (106.51)      | (95.07)       | (116.72)      |
| <b>Operating Profit</b>                                      | <b>323.47</b> | <b>292.70</b> | <b>298.27</b> | <b>279.06</b> | <b>319.66</b> |
| Other income (Expenses)                                      | (154.19)      | (107.48)      | (103.67)      | (98.80)       | (103.91)      |
| <b>Income Before Tax</b>                                     | <b>169.28</b> | <b>185.22</b> | <b>194.60</b> | <b>180.27</b> | <b>215.75</b> |
| Tax                                                          | (82.29)       | (109.21)      | (85.47)       | (79.76)       | (122.30)      |
| <b>Net Income</b>                                            | <b>86.98</b>  | <b>76.01</b>  | <b>109.13</b> | <b>100.51</b> | <b>93.45</b>  |
| Income For The Year Attributable To NCI                      | 5.77          | 7.27          | 5.99          | 0.95          | 3.18          |
| <b>Net Profit For The Year Attributable To Parent Entity</b> | <b>81.22</b>  | <b>68.74</b>  | <b>103.14</b> | <b>99.56</b>  | <b>90.27</b>  |
| <b>EBITDA</b>                                                | <b>479.79</b> | <b>449.23</b> | <b>428.05</b> | <b>370.19</b> | <b>407.07</b> |
| <b>Adjusted EBITDA</b>                                       | <b>455.14</b> | <b>440.03</b> | <b>427.24</b> | <b>371.83</b> | <b>427.08</b> |
| <b>Basic EPS</b>                                             | <b>2.61</b>   | <b>2.21</b>   | <b>3.31</b>   | <b>3.20</b>   | <b>2.90</b>   |

## Financial Position QoQ

| Statements of Financial Position (IDR Bn)                 | Q4-2024         | Q1-2025         | Q2-2025         | Q3-2025         | Q4-2025          |
|-----------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|------------------|
| Cash on hand and in banks                                 | 58.08           | 73.87           | 153.54          | 107.87          | 139.79           |
| Trade receivables - net                                   | 59.10           | 68.27           | 54.49           | 35.88           | 118.04           |
| Inventories - net                                         | 1,262.43        | 1,021.21        | 655.55          | 326.34          | 283.87           |
| Other current assets                                      | 41.07           | 387.48          | 737.61          | 1,057.05        | 1,195.46         |
| <b>Total Current Assets</b>                               | <b>1,420.68</b> | <b>1,550.82</b> | <b>1,601.19</b> | <b>1,527.13</b> | <b>1,737.16</b>  |
| Fixed Assets And Right Of Use Assets - Net                | 3,166.23        | 3,274.43        | 3,229.81        | 3,231.84        | 3,342.14         |
| Other non-current assets                                  | 5,207.48        | 4,964.30        | 4,806.20        | 4,650.55        | 5,096.85         |
| <b>Total Non-current Assets</b>                           | <b>8,373.70</b> | <b>8,238.73</b> | <b>8,036.00</b> | <b>7,882.39</b> | <b>8,438.99</b>  |
| <b>Total Asset</b>                                        | <b>9,794.38</b> | <b>9,789.55</b> | <b>9,637.19</b> | <b>9,409.53</b> | <b>10,176.15</b> |
| Short-term debt                                           | 495.06          | 404.65          | 414.94          | 351.89          | 484.41           |
| Trade accounts payable                                    | 608.31          | 585.23          | 586.04          | 689.95          | 823.88           |
| Current portion of long-term debt                         | 814.02          | 822.58          | 892.89          | 856.52          | 717.80           |
| Other current liabilities                                 | 411.29          | 1,219.34        | 552.68          | 513.30          | 569.21           |
| <b>Total Current Liabilities</b>                          | <b>2,945.12</b> | <b>3,031.80</b> | <b>2,446.55</b> | <b>2,411.65</b> | <b>2,595.30</b>  |
| Long-term debt                                            | 3,123           | 3,035           | 2,946           | 2,828           | 3,327            |
| Other non-current liabilities                             | 1,890.67        | 1,203.58        | 1,616.98        | 1,441.54        | 1,426.69         |
| <b>Total Non-current Liabilities</b>                      | <b>4,397.17</b> | <b>4,238.91</b> | <b>4,562.68</b> | <b>4,269.39</b> | <b>4,753.74</b>  |
| <b>Total Liabilities</b>                                  | <b>7,342.29</b> | <b>7,270.71</b> | <b>7,009.22</b> | <b>6,681.05</b> | <b>7,394.04</b>  |
| <b>Total Equity Attributable to Owners of the Company</b> | <b>2,430.93</b> | <b>2,490.41</b> | <b>2,593.55</b> | <b>2,693.12</b> | <b>2,788.57</b>  |
| Non-controlling interests                                 | 21.16           | 28.43           | 34.41           | 35.36           | 38.54            |
| <b>Total Equity</b>                                       | <b>2,452.09</b> | <b>2,518.84</b> | <b>2,627.97</b> | <b>2,728.48</b> | <b>2,827.11</b>  |
| <b>Total Liabilities &amp; Equity</b>                     | <b>9,794.38</b> | <b>9,789.55</b> | <b>9,637.19</b> | <b>9,409.53</b> | <b>10,176.15</b> |

## Ratio Analysis (QoQ)

| Ratio Analysis (QoQ)           | Q4-24  | Q1-25  | Q2-25  | Q3-25  | Q4-25  |
|--------------------------------|--------|--------|--------|--------|--------|
| <b>Liquidity</b>               |        |        |        |        |        |
| Current Ratio (x)              | 0.61   | 0.51   | 0.65   | 0.63   | 0.67   |
| Quick Ratio (x)                | (0.05) | 0.08   | 0.27   | 0.38   | 0.56   |
| Cash Ratio (x)                 | 0.02   | 0.02   | 0.06   | 0.04   | 0.05   |
| <b>Profitability</b>           |        |        |        |        |        |
| Operating Margin               | 23.61% | 22.87% | 19.90% | 19.67% | 20.44% |
| Gross Profit Margin            | 27.91% | 29.33% | 27.00% | 26.37% | 27.90% |
| Net Profit Margin              | 5.93%  | 5.37%  | 6.88%  | 7.02%  | 5.77%  |
| EBITDA Margin                  | 35.02% | 35.11% | 28.56% | 26.09% | 26.03% |
| Adjusted EBITDA Margin         | 33.22% | 34.39% | 28.50% | 26.21% | 27.31% |
| Return on Average Equity (TTM) | 11.20% | 11.77% | 12.66% | 13.82% | 13.69% |
| Return on Average Assets (TTM) | 2.61%  | 2.85%  | 3.20%  | 3.65%  | 3.71%  |
| <b>Efficiency</b>              |        |        |        |        |        |
| Receivable turnover (x)        | 30.31  | 20.09  | 24.42  | 31.40  | 20.32  |
| Inventory turnover (x)         | 2.06   | 1.49   | 1.57   | 1.59   | 1.85   |
| DSO                            | 3.03   | 4.48   | 3.73   | 2.93   | 4.53   |
| DIO                            | 49.72  | 55.33  | 53.69  | 51.82  | 57.68  |
| DPO                            | 70.00  | 53.49  | 59.48  | 67.92  | 65.24  |
| <b>Solvency</b>                |        |        |        |        |        |
| Debt-to-equity ratio           | 1.82   | 1.71   | 1.64   | 1.50   | 1.62   |
| Debt ratio                     | 0.45   | 0.44   | 0.44   | 0.43   | 0.45   |
| Interest coverage (TTM)        | 4.43   | 4.87   | 5.32   | 6.20   | 6.92   |
| <b>Per Share Ratio (IDR)</b>   |        |        |        |        |        |
| EPS                            | 2.61   | 2.21   | 3.31   | 3.20   | 2.90   |
| BVPS                           | 77.11  | 79.00  | 82.27  | 85.43  | 88.45  |

## Profit or Loss YoY

| Statements of Profit or Loss (IDR Bn)                        | 2023 A          | 2024 A          | 2025 A          | 2026 F          |
|--------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net sales</b>                                             | 4,204.61        | 4,302.68        | 5,761.30        | 6,358.51        |
| Cost of Goods Sold                                           | (3,147.47)      | (3,048.25)      | (4,170.64)      | (4,563.91)      |
| <b>Gross Profit</b>                                          | <b>1,057.15</b> | <b>1,254.43</b> | <b>1,590.66</b> | <b>1,794.60</b> |
| Operating Expenses                                           | (353.68)        | (327.92)        | (400.96)        | (441.96)        |
| <b>Operating Profit</b>                                      | <b>703.47</b>   | <b>926.51</b>   | <b>1,189.70</b> | <b>1,352.64</b> |
| Other income (Expenses)                                      | (827.62)        | (460.40)        | (413.85)        | (461.59)        |
| <b>Income Before Tax</b>                                     | <b>(124.15)</b> | <b>466.11</b>   | <b>775.84</b>   | <b>891.05</b>   |
| Tax                                                          | 284.12          | (193.97)        | (396.73)        | (438.63)        |
| <b>Net Income</b>                                            | <b>159.97</b>   | <b>272.13</b>   | <b>379.11</b>   | <b>452.42</b>   |
| Income For The Year Attributable To NCI                      | (17.06)         | 11.92           | 17.39           | 27.41           |
| <b>Net Profit For The Year Attributable To Parent Entity</b> | <b>177.03</b>   | <b>260.21</b>   | <b>361.72</b>   | <b>425.01</b>   |
| <b>EBITDA</b>                                                | <b>1,120.93</b> | <b>1,409.99</b> | <b>1,654.54</b> | <b>1,825.57</b> |
| <b>Adjusted EBITDA</b>                                       | <b>850.52</b>   | <b>1,425.23</b> | <b>1,666.17</b> | <b>1,836.42</b> |
| <b>EPS</b>                                                   | <b>5.68</b>     | <b>8.36</b>     | <b>11.62</b>    | <b>13.66</b>    |

## Financial Position YoY

| Statements of Financial Position (IDR Bn)                 | 2023 A           | 2024 A          | 2025 A           | 2026 F           |
|-----------------------------------------------------------|------------------|-----------------|------------------|------------------|
| Cash on hand and in banks                                 | 27.38            | 58.08           | 139.79           | 180.73           |
| Trade receivables - net                                   | 32.14            | 59.10           | 118.04           | 166.51           |
| Inventories - net                                         | 214.13           | 241.22          | 283.87           | 260.08           |
| Other current assets                                      | 1,026.36         | 1,062.28        | 1,195.46         | 1,236.73         |
| <b>Total Current Assets</b>                               | <b>1,300.01</b>  | <b>1,420.68</b> | <b>1,737.16</b>  | <b>1,844.04</b>  |
| Fixed Assets And Right Of Use Assets - Net                | 3,198.86         | 3,166.23        | 3,342.14         | 3,510.79         |
| Other non-current assets                                  | 5,684.64         | 5,207.48        | 5,096.85         | 4,769.77         |
| <b>Total Non-current Assets</b>                           | <b>8,883.50</b>  | <b>8,373.70</b> | <b>8,438.99</b>  | <b>8,280.56</b>  |
| <b>Total Asset</b>                                        | <b>10,183.51</b> | <b>9,794.38</b> | <b>10,176.15</b> | <b>10,124.60</b> |
| Short-term debt                                           | 655.38           | 495.06          | 484.41           | 398.57           |
| Trade accounts payable                                    | 704.90           | 608.31          | 823.88           | 653.13           |
| Current portion of long-term debt                         | 1,187.79         | 814.02          | 717.80           | 966.71           |
| Other current liabilities                                 | 965.03           | 1,027.74        | 569.21           | 476.31           |
| <b>Total Current Liabilities</b>                          | <b>3,513.09</b>  | <b>2,945.12</b> | <b>2,595.30</b>  | <b>2,494.72</b>  |
| Long-term debt                                            | 3,264.84         | 3,122.94        | 3,327.05         | 3,032.56         |
| Other non-current liabilities                             | 1,214.04         | 1,274.23        | 1,426.69         | 1,329.10         |
| <b>Total Non-current Liabilities</b>                      | <b>4,478.88</b>  | <b>4,397.17</b> | <b>4,753.74</b>  | <b>4,361.66</b>  |
| <b>Total Liabilities</b>                                  | <b>7,991.96</b>  | <b>7,342.29</b> | <b>7,349.04</b>  | <b>6,856.38</b>  |
| <b>Total Equity Attributable to Owners of the Company</b> | <b>2,182.32</b>  | <b>2,430.93</b> | <b>2,788.57</b>  | <b>3,213.96</b>  |
| Non-controlling interests                                 | 9.24             | 21.16           | 38.54            | 54.26            |
| <b>Total Equity</b>                                       | <b>2,191.55</b>  | <b>2,452.09</b> | <b>2,827.11</b>  | <b>3,268.21</b>  |
| <b>Total Liabilities &amp; Equity</b>                     | <b>10,183.51</b> | <b>9,794.38</b> | <b>10,176.15</b> | <b>10,124.60</b> |

## Cash Flows

| Statements of Cash Flows (IDR Bn)          | 2023 A            | 2024 A          | 2025 A          | 2026 F          |
|--------------------------------------------|-------------------|-----------------|-----------------|-----------------|
| Net Income                                 | 159.97            | 272.13          | 379.11          | 452.42          |
| +Depreciation and Amortization             | 417.47            | 483.48          | 464.85          | 472.93          |
| +Provision (Reversal) Expense              | (3.37)            | 0.68            | (0.96)          | 0.76            |
| - Changes in WC                            | 143.68            | (155.39)        | 149.72          | (331.41)        |
| Net changes in other operating assets      | (58.91)           | 189.81          | 269.29          | 8.51            |
| <b>Cash From Operating Activities</b>      | <b>658.83</b>     | <b>790.71</b>   | <b>1,262.00</b> | <b>603.22</b>   |
| Changes in Fixed Assets and Right-of Use   | 163.63            | (143.79)        | (351.46)        | (390.03)        |
| Changes in other investment assets         | 1,092.29          | 73.11           | (428.86)        | (11.36)         |
| <b>Cash From Investing Activities</b>      | <b>1,255.92</b>   | <b>(70.68)</b>  | <b>(780.32)</b> | <b>(401.38)</b> |
| Changes in Debt Financing                  | (1,951.13)        | (675.98)        | 97.24           | (131.42)        |
| Net changes in other financing liabilities | (27.05)           | (1.75)          | (493.12)        | (18.17)         |
| Changes in Equity                          | (18.06)           | (11.59)         | (4.08)          | (11.32)         |
| <b>Cash From Financing Activities</b>      | <b>(1,996.25)</b> | <b>(689.32)</b> | <b>(399.97)</b> | <b>(160.90)</b> |
| <b>Net Changes in Cash</b>                 | <b>(81.50)</b>    | <b>30.70</b>    | <b>81.71</b>    | <b>40.93</b>    |
| <b>Beginning Balance</b>                   | <b>108.88</b>     | <b>27.38</b>    | <b>58.08</b>    | <b>139.79</b>   |
| <b>Ending balance</b>                      | <b>27.38</b>      | <b>58.08</b>    | <b>139.79</b>   | <b>180.73</b>   |

## Ratio Analysis

| Ratio Analysis               | 2023 A | 2024 A | 2025A  | 2026 F |
|------------------------------|--------|--------|--------|--------|
| <b>Liquidity</b>             |        |        |        |        |
| Current Ratio (x)            | 0.37   | 0.61   | 0.67   | 0.74   |
| Quick Ratio (x)              | 0.31   | 0.51   | 0.56   | 0.63   |
| Cash Ratio (x)               | 0.01   | 0.02   | 0.05   | 0.07   |
| <b>Profitability</b>         |        |        |        |        |
| Operating Margin             | 16.73% | 21.53% | 20.65% | 21.27% |
| Gross Profit Margin          | 25.14% | 29.15% | 27.61% | 28.22% |
| Net Profit Margin            | 3.80%  | 6.32%  | 6.58%  | 7.12%  |
| EBITDA Margin                | 26.66% | 32.77% | 28.72% | 28.71% |
| Adjusted EBITDA Margin       | 20.23% | 33.12% | 28.92% | 28.88% |
| Return on Average Equity     | 8.42%  | 11.28% | 13.86% | 14.16% |
| Return on Average Assets     | 1.58%  | 2.60%  | 3.62%  | 4.22%  |
| <b>Efficiency</b>            |        |        |        |        |
| Receivable turnover (x)      | 114.97 | 94.32  | 65.05  | 44.69  |
| Inventory turnover (x)       | 9.01   | 13.39  | 15.89  | 16.78  |
| DSO                          | 3.17   | 3.88   | 5.61   | 8.17   |
| DIO                          | 40.49  | 27.34  | 22.98  | 21.75  |
| DPO                          | 82.35  | 78.84  | 62.67  | 59.06  |
| <b>Solvency</b>              |        |        |        |        |
| Debt-to-equity ratio         | 2.34   | 1.82   | 1.62   | 1.37   |
| Debt ratio                   | 0.50   | 0.45   | 0.45   | 0.44   |
| Interest coverage            | 1.25   | 1.93   | 2.82   | 3.33   |
| <b>Per Share Ratio (IDR)</b> |        |        |        |        |
| EPS                          | 5.68   | 8.36   | 11.62  | 13.66  |
| BVPS                         | 69.22  | 77.11  | 88.45  | 101.95 |

**Stock Ratings:**

Buy: a recommendation to purchase the security with upside potential of 9.50% or greater

Hold: a recommendation to neither buy nor sell a security with upside potential of 4.75%-9.49%.

Sell: a recommendation to close out a long position in a security with upside potential below 4.75% or negative

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